



Compass Enterprise Representative Policies

Compass Enterprise program fees are non-refundable and are not able to be transferred to other representatives or used as credit towards other programs. No commissions are paid on registration fees.

Participation

- Attend every call
 - You must attend 7 of 8 of the live training calls. You may miss 1.
- Work the program
 - This is an active program. Field work will be included each week, and you will be expected to complete those activities. A portion of that field work will involve you interacting with real enterprise prospects.
- Participate actively
 - You will be expected to participate in weekly sessions. It is not acceptable for you to dial-in, check-in, then remain silent. A portion of your graduation/certification criteria will be based on your participation.
- Interact via Yahoo Groups/Compass PDN
 - For the term of this program, all documentation will be made available through a Yahoo group forum. Access all files through this medium.

Graduation/Certification Requirements

Once you graduate from our Enterprise Program, you will be certified to introduce Compass Solutions to large and small businesses. The following is a summary of graduation requirements.

- Successfully complete the training program.
- Receive satisfactory designation for group participation.
- Have (minimally) one qualified prospect engaged.
- Successfully complete your exit interview.
- Retain Active Status within Compass.

Disqualification

If you do not adhere to Participation Requirements, you will be disqualified from the program.

If you are disqualified the following policies apply;

- You may elect to enroll in a second program within 6 months. Should you fail to enroll in a second program within this period, you will no longer be qualified or considered for our Enterprise Program, regardless of your Compass investment.
- If you are asked to leave 2 programs, you will not have another opportunity, at any time, to participate in our Enterprise Program, regardless of your Compass investment.
- No refunds will be considered under any circumstances if you are asked to leave the program as a result of disqualification.
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